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How Banking

Customer Behaviors

Have Changed Since 2020



Swipe Right



Channel use before, during and after the pandemic

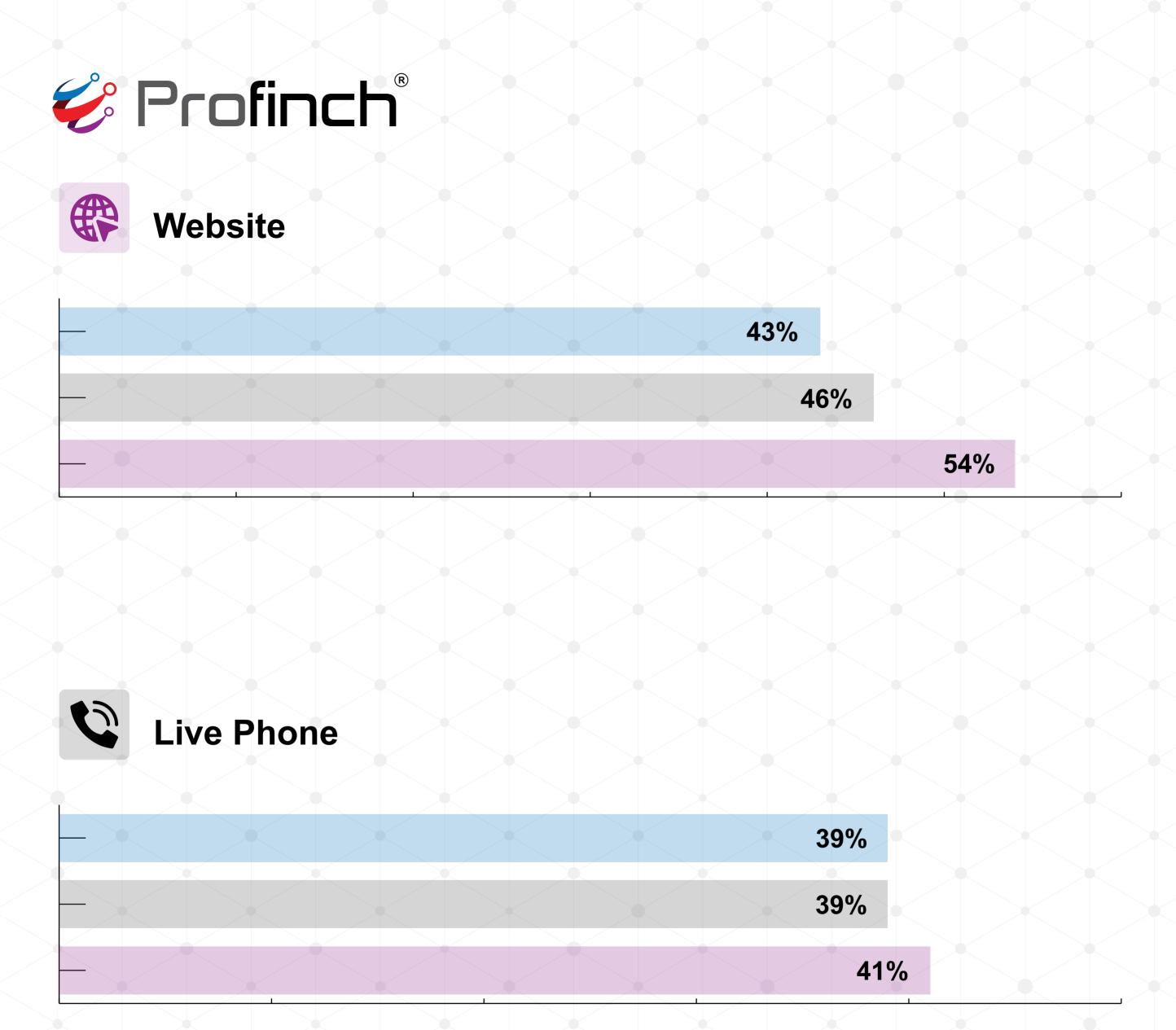
Prepandemic (average of 2.3 channels used)

During Pandemic (average of 2.2 channels used)

Expected Usage After Pandemic Subsides (average of 2.7 channels used)

| B r | anch | | | | |
|------------|------|--|-----|-----|--|
| _ | | | | 53% | |
| | | | 41% | | |
| | | | | 51% | |

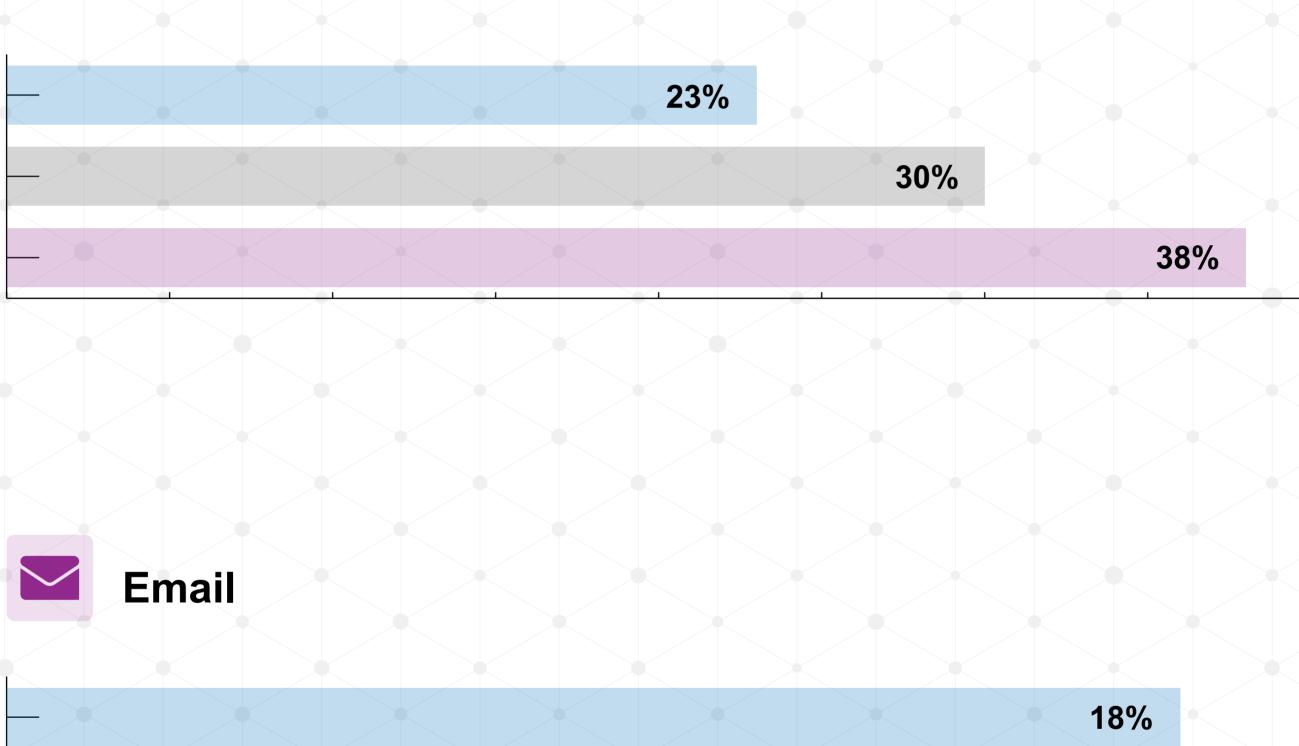
Customers expect usage to return to normal after the pandemic subsides.



During the pandemic, live phone usage increased for problem resolution, but this was offset by a decrease in usage for managing finances and planning for the future.



Mobile App



18% 17% 20%

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|-------------------|-----|--|
| Chat / Text | | |
| | 8% | |
| | 14% | |
| | 20% | |

Chat / Text had the biggest increase in customers, and was among the easiest digital channels to use.

| Video App | | | |
|-----------|----|-----|--|
| | 6% | | |
| | | 9% | |
| | | 11% | |

While there were strong gains in VideoApp usage, 21% of customers still found it difficult to use, more than any other channel.

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|------|--------|----|-----|
| Chat | bot | | |
| - | 3% | | |
| - | | 8% | |
| | | | 11% |

• Virtual Assistant



| \$ Social Media | 3 | | |
|--------------------|---|----|-----|
| | | | |
| | | | 10% |
| | | 8% | |
| | | | 9% |

Chatbot | Virtual Assistant | Social Media

Percentage gains among newer self-service channels were significant, and customers found them easy to use. However, absolute volumes remain low.



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*Source: Gartner Report - How Banking Customer Behaviors Evolved Through COVID-19